



AGRICULTURE AND FOOD AUTHORITY

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KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR DECEMBER 2020

PRODUCTION

Tea production for the month of December 2020 increased significantly to 54.41 Million Kgs from 47.67 Million Kgs recorded in November and 48.27 Million Kgs in October. Production for the month was also higher compared to 50.65 Million Kgs registered in the month of December 2019.

Higher production during the month follows good weather conditions characterized by scattered showers and warm temperatures experienced in the tea growing areas East and West of Rift Valley. Within the West of Rift, moderate precipitation of 20-88mm daily was recorded in Bomet and Kericho with average maximum temperatures of 22-23°C. In the East of Rift, there was also moderate and well distributed rainfall coupled with maximum average daily temperatures of between 23-24°C in the tea growing areas of Muranga, Kiambu, Meru, Nyeri, Kirinyaga and Embu.

Consequently, tea production in the West of Rift was higher by 6.76% from 31.73 Million Kgs recorded during the same month of 2019 to 33.88 Million Kgs while that of the East of Rift increased by 8.49% from 18.92 Million to 20.52 Million Kgs. Accordingly, production within Plantation sub-sector was higher by 12.70% from 21.60 Million Kgs to 24.34 Million Kgs. Similarly, production in the Smallholder sub-sector, whose coverage is more in the East of Rift was higher by 3.47% from 29.05 Million Kgs to 30.06 Million Kgs.

Cumulatively, production for the year 2020 was higher by 24.12% to stand at 569.53 Million Kgs against 458.85 Million Kgs recorded in 2019. Higher production compared to 2019 was attributed to enhanced rainfall experienced during the first quarter of the year. However, since similar weather conditions may not prevail this year, lower production is expected in the first quarter of 2021 compared to the same period of 2020.

PRODUCTION TREND IN M KGS (JAN-DEC. 2020)

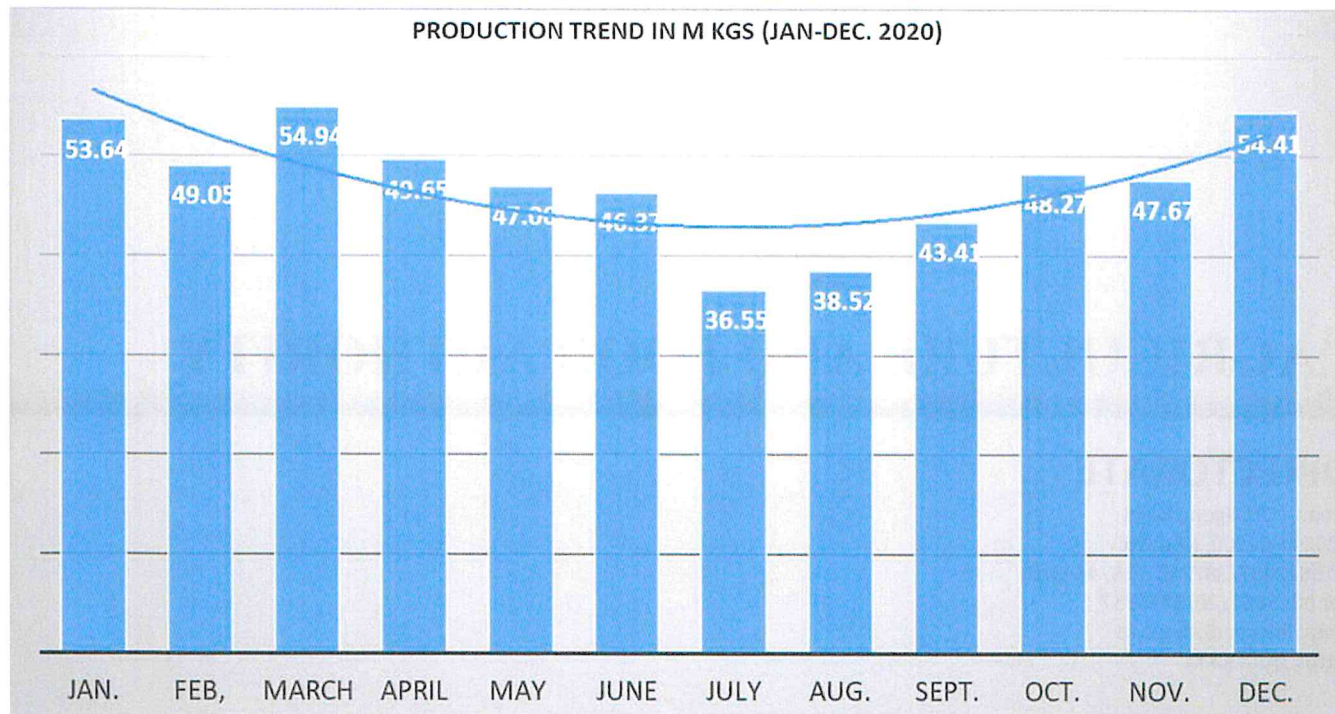


Table 1: Production by Sub-Sector and Region (2020 vis-à-vis 2019)

Sub-Sector	Region	Dec. 2020	Dec. 2019	Variance	Var.(%)	Jan – Dec. 2020	Jan – Dec. 2019	Variance +/-	Var.(%)
Plantation	West of Rift	22,270,324	19,680,662	2,589,662	13.16%	226,961,739	183,858,006	43,103,733	23.44%
	East of Rift	2,073,461	1,920,730	152,731	7.95%	19,952,376	16,883,298	3,069,078	18.18%
	Total	24,343,785	21,601,392	2,742,393	12.70%	246,914,115	200,741,304	46,172,811	23.00%
Smallholder	West of Rift	11,612,333	12,056,578	- 444,245	-3.68%	141,519,396	113,779,910	27,739,486	24.38%
	East of Rift	18,455,817	17,001,970	1,453,847	8.55%	181,101,966	144,331,735	36,770,231	25.48%
	Total	30,068,150	29,058,548	1,009,602	3.47%	322,621,361	258,111,645	64,509,716	24.99%
Plantation & Smallholder	West of Rift	33,882,657	31,737,240	2,145,417	6.76%	368,481,134	297,637,916	70,843,218	23.80%
	East of Rift	20,529,278	18,922,700	1,606,578	8.49%	201,054,342	161,215,033	39,839,309	24.71%
	Total	54,411,935	50,659,940	3,751,995	7.41%	569,535,476	458,852,949	110,682,527	24.12%

TEA SALES

AUCTION

During the month of December 2020, 34.25 Million kgs of Kenyan tea was sold through Mombasa Auction, which was higher compared to 31.74 Million kgs in November. Similarly, the sales through the auction during the month were slightly higher compared to 31.41 Million kgs sold during the same period of 2019. Owing to increased supply, the average auction price realized during the month of December was lower at USD 1.94 per Kg compared to USD 1.99 recorded in November and 2.30 for the same period of 2019.

The Average Auction price for the year 2020 stood at USD 2.01 per Kg compared to USD 2.20 for the same period of 2019 and 2.60 recorded in 2018. Lower prices during the year were attributable to enhanced supply of tea coupled with the impact of COVID-19 Pandemic on distribution and sales logistics in the export markets.

EXPORTS

The total export volume for the month of December 2020 was 49.15 Million Kgs, which was 48% higher compared to 33.32 Million Kgs recorded during the same period of 2019. Export volume was also much higher compared to 41.59 Million Kgs in November 2020.

During the month, Kenya tea was shipped to forty seven (47) export destinations against forty six (46) for the same period of 2019. Among these destinations, Pakistan maintained the leading export market for Kenyan tea having imported 16.78 Million Kgs, accounting for 34% of the total export volume. Other key export destinations for Kenyan tea were Egypt (10.19 Million Kgs), Russia (4.04 Million Kgs), UK (3.75 Million Kgs), UAE (2.33 Million Kgs), Yemen (1.94 Million), Kazakhstan (1.46 Million Kgs), Sudan (1.44 Million Kgs), Nigeria (1.02 Million Kgs), and Poland (0.86 Million Kgs).

During the month, there was improved buying interest for Kenya tea by exporters to Pakistan, Nigeria, Iran, and Ireland. Other Key and seasonal markets that recorded increased export volumes include U.S.A, Sri Lanka, and Qatar.

The total export volume for the period January-December 2020 was 4% higher at 518.92 Million Kgs compared to 496.75 Million Kgs recorded during the same period of 2019. Total export earnings from tea was K.sh 120 Billion against K.sh 117 Billion in 2019 and K.sh 140 Billion in 2018. Higher earning were attributed to increased export volume.

LOCAL SALES

Local tea sales for December stood at 3.03 Million Kgs Kgs against 2.65 Million Kgs for the same period of 2019 while cumulative tea sales for the year 2020 was 40.34 Million Kgs against 40.47 Million Kgs for the same period of 2019.

14th January 2020

Table 2: Kenya Tea Exports by Destination (December 2020 vis-à-vis December 2019)

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	16,786,799	12,750,608	4,036,191	32%
EGYPT	10,198,906	3,986,526	6,212,380	156%
RUSSIA	4,044,132	1,937,184	2,106,948	109%
UK	3,758,547	3,508,980	249,567	7%
UAE	2,332,589	2,084,282	248,307	12%
YEMEN	1,941,612	1,590,920	350,692	22%
KAZAKHSTAN	1,461,476	748,991	712,485	95%
SUDAN	1,449,254	745,650	703,604	94%
NIGERIA	1,023,248	341,376	681,872	200%
POLAND	864,731	472,260	392,471	83%
INDIA	554,362	44,116	510,246	1157%
CHINA	452,387	230,264	222,123	96%
JAPAN	369,174	368,850	324	0%
SRI LANKA	369,060		369,060	
IRELAND	368,039	289,201	78,838	27%
NETHERLANDS	321,516	554,448	-232,932	-42%
INDONESIA	308,382	160,588	147,794	92%
UKRAINE	295,594	24,060	271,534	1129%
TURKEY	258,397	144,218	114,179	79%
SOMALIA	238,794	164,192	74,602	45%
SAUDI ARABIA	231,377	515,048	-283,671	-55%
MALAYSIA	210,139	68,403	141,736	207%
USA	174,203	264,542	-90,339	-34%
AFGHANISTAN	172,962	613,941	-440,979	-72%
GERMANY	119,200	41,285	77,915	189%
UZBEKISTAN	113,910	97,800	16,110	16%
SWITZERLAND	92,824	101,088	-8,264	-8%
KYRGYZSTAN	65,246	18,257	46,989	257%
BANGLADESH	55,200	109,200	-54,000	-49%
SOUTH AFRICA	52,700	24,148	28,552	118%
MYANMAR	52,000	51,360	640	1%
IRAN	50,316	260,556	-210,240	-81%
OMAN	49,782		49,782	
AZERBAIJAN	41,751	7,458	34,293	460%
CANADA	38,600	79,080	-40,480	-51%
GHANA	38,400		38,400	
ISRAEL	32,247		32,247	
BELGIUM	24,680	12,400	12,280	99%
ANGOLA	24,000		24,000	
HONG KONG	22,828	11,340	11,488	101%
FINLAND	21,615		21,615	
MAURITIUS	20,000	40,000	-20,000	-50%
SINGAPORE	15,000	18,000	-3,000	-17%
CHAD	14,528	107,604	-93,076	-86%
QATAR	12,200	96,722	-84,522	-87%
MEXICO	9,000		9,000	
TAIWAN	7,140		7,140	
AUSTRALIA		20	-20	-100%
CHILE		149,680	-149,680	-100%
ERITREA		130,000	-130,000	-100%
FRANCE		7,800	-7,800	-100%
GEORGIA		10,440	-10,440	-100%
JORDAN		328,000	-328,000	-100%
SPAIN		16,800	-16,800	-100%
TOTAL	49,158,847	33,327,685	15,831,161	48%

Table 3: Kenya Tea Exports by Destination (Jan-December 2020 vis-à-vis Jan- December 2019)

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	186,135,080	176,387,270.00	9,747,810	6%
EGYPT	91,852,497	98,683,521.00	-6,831,024	-7%
UK	50,192,607	46,135,925.00	4,056,682	9%
RUSSIA	25,146,877	17,912,901.00	7,233,976	40%
UAE	24,630,854	24,568,284.00	62,570	0%
SUDAN	20,977,570	22,059,022.00	-1,081,452	-5%
YEMEN	15,868,535	15,872,856.00	-4,321	0%
KAZAKSTAN	11,341,578	9,419,118.00	1,922,460	20%
POLAND	8,316,988	5,621,237.00	2,695,751	48%
JORDAN	7,965,355	3,126,883.00	4,838,472	155%
SAUDI ARABIA	7,194,819	6,584,424.00	610,395	9%
INDIA	6,096,320	2,801,991.00	3,294,329	118%
NIGERIA	5,742,624	4,278,609.00	1,464,015	34%
CHINA	4,668,655	2,426,214.00	2,242,441	92%
GERMANY	4,478,675	875,383.00	3,603,292	412%
AFGHANSTAN	4,195,579	11,398,177.00	-7,202,598	-63%
IRELAND	3,949,391	3,898,996.00	50,395	1%
IRAN	3,152,464	6,330,394.00	-3,177,930	-50%
USA	2,972,688	2,412,532.00	560,156	23%
TURKEY	2,930,368	2,775,971.00	154,397	6%
INDONESIA	2,695,329	2,622,794.00	72,535	3%
NETHERLANDS	2,686,739	4,177,704.00	-1,490,965	-36%
MALAYSIA	2,686,477	2,231,701.00	454,776	20%
JAPAN	2,511,270	3,418,525.00	-907,255	-27%
UZBEKISTAN	2,454,277	753,935.00	1,700,342	226%
SOMALIA	2,377,932	3,485,093.00	-1,107,161	-32%
SWITZERLAND	2,315,801	3,799,070.00	-1,483,269	-39%
UKRAINE	1,899,922	1,855,820.00	44,102	2%
SRI LANKA	1,317,162	610,805.00	706,357	116%
CANADA	1,214,277	974,634.00	239,643	25%
CHILE	1,180,961	1,575,576.00	-394,615	-25%
QATAR	1,106,121	986,799.00	119,322	12%
SOUTH AFRICA	1,021,040	944,442.00	76,598	8%
OMAN	604,753	572,879.00	31,874	6%
GHANA	582,840	295,052.00	287,788	98%
CHAD	504,556	1,030,390.00	-525,834	-51%
AUSTRALIA	485,171	17,210.00	467,961	2719%
BANGLADESH	478,678	983,827.00	-505,149	-51%
MAURITIUS	361,146	255,000.00	106,146	42%
TAIWAN	305,850	149,730.00	156,120	104%
DJIBOUTI	289,872	312,375.00	-22,503	-7%
MYANMAR	254,889	189,503.00	65,386	35%
BELGIUM	181,879	168,240.00	13,639	8%
SINGAPORE	152,656	189,695.00	-37,039	-20%
KYRGYZSTAN	151,383	52,657.00	98,726	187%
ERITREA	131,040	389,920.00	-258,880	-66%
AZERBAIJAN	127,821	38,905.00	88,916	229%
MOROCCO	109,340	19,180.00	90,160	470%
ISRAEL	101,591	48,000.00	53,591	112%
NEW ZEALAND	87,864	139,400.00	-51,536	-37%
BURKINA FASO	77,680	20,696.00	56,984	275%
PERU	75,516		75,516	
HONK KONG	71,378	115,730.00	-44,352	-38%
VIETNAM	69,308	175,954.00	-106,646	-61%
FRANCE	61,728	7,800.00	53,928	691%
IVORY COAST	42,864	5,174.00	37,690	728%
FINLAND	40,015		40,015	
ITALY	33,320	36,800.00	-3,480	-9%
LEBANON	31,044		31,044	
ZAMBIA	26,840	26,015.00	825	3%
ISLE OF MAN	25,025		25,025	
ANGOLA	24,000		24,000	
BRAZIL	20,564	21,000.00	-436	-2%

LITHUANIA	16,984	8,986.00	7,998	89%
MEXICO	16,579		16,579	
TAJIKISTAN	16,098		16,098	
MALI	13,230		13,230	
GABON	13,200		13,200	
TOGO	10,348	5,174.00	5,174	100%
NIGER	10,348		10,348	
IRAQ	6,676		6,676	
GUINEA	5,472	27,360.00	-21,888	-80%
CAMEROON	5,174		5,174	
MALTA	5,174		5,174	
SPAIN	4,896	16,800.00	-11,904	-71%
KUWAIT	4,030		4,030	
CZECH REP.	2,734	380.00	2,354	619%
SOUTH SUDAN	2,450	257,217.00	-254,767	-99%
GREECE	100	10,210.00	-10,110	-99%
ARGENTINA		12,000.00	-12,000	-100%
EPZ		74,034.00	-74,034	-100%
GEORGIA		10,440.00	-10,440	-100%
GIBRALTAR		20,696.00	-20,696	-100%
MACAU		10,000.00	-10,000	-100%
MOZAMBIQUE		7,800.00	-7,800	-100%
PALAU		15,332.00	-15,332	-100%
TURKMENISTAN		10,710.00	-10,710	-100%
TOTAL	518,920,937	496,754,877.00	22,166,060	4%