

### AGRICULTURE AND FOOD AUTHORITY

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# KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR DECEMBER 2019

#### **PRODUCTION**

Tea production for the month of December 2019 was slightly lower at 50.65 Million Kgs compared to 51.82 Million Kgs recorded during the corresponding month of 2018. However, production for the month of December was highest in the year 2019.

Good production was attributed to higher precipitation coupled with high average temperatures experienced in tea growing areas of Kiambu, Muranga, Nyeri, Embu, Meru and Kirinyaga respectively consequent to which, production within the East of Rift increased marginally from 18.56 Million Kgs to 18.92 Million Kgs. Owing to reduced rainfall in Bomet Nyamira and Kisii and incidences of hail damage in Kericho, output within West of Rift the declined from 33.26 Million Kgs to 31.73 Million Kgs. Across the sub-sectors, production within the Smallholder sub-sector recorded an increase from 27.74 Million Kgs to 29.05 Million Kgs while that of the Plantation sub-sector decreased from 24.08 Million Kgs 21.60 Million Kgs.

The total tea production for the year 2019 was 6.93% lower to stand at 458.85 Million Kgs against 492.99 Million Kgs recorded during the corresponding period of 2018.

Table 1: Production by Sub-Sector and Region (2019 vis-à-vis 2018)

PRODUCTION	(KGS)	December 2019	December 2018	Variance	Var.(%)	Jan - Dec 2019	Jan - Dec 2018	Variance	Var.(%)
	West of Rift	19,680,662	22,156,118	-2,475,456	-11.17%	183,858,006	203,024,396	-19,166,390	-9.44%
Plantation	East of Rift	1,920,730	1,929,550	- 8,820	-0.46%	16,883,298	17,446,724	- 563,426	-3.23%
	Total	21,601,392	24,085,668	-2,484,276	-10.31%	200,741,304	220,471,120	-19,729,816	-8.95%
	West of Rift	12,056,578	11,109,512	947,066	8.52%	113,779,910	122,492,129	- 8,712,219	-7.11%
Smallholder	East of Rift	17,001,970	16,634,613	367,357	2.21%	144,331,735	150,035,474	- 5,703,739	-3.80%
	Total	29,058,548	27,744,125	1,314,423	4.74%	258,111,645	272,527,603	-14,415,958	-5.29%
Plantation &	West of Rift	31,737,240	33,265,630	-1,528,390	-4.59%	297,637,916	325,516,525	-27,878,609	-8.56%
Smallholder	East of Rift	18,922,700	18,564,163	358,537	1.93%	161,215,033	167,482,198	- 6,267,165	-3.74%
	Total	50,659,940	51,829,793	-1,169,853	-2.26%	458,852,949	492,998,723	-34,145,774	-6.93%

## TEA SALES AUCTION

During the month, 24.12 Million kgs of Kenyan tea was sold through Mombasa Auction against 23.13 Million kgs recorded in December 2018. The average tea auction prices for Kenyan tea for the month of December 2019 was USD 2.21 per Kg 2.30 recorded during the corresponding month of 2018.

The Average Auction price for the period January- December 2019 stood at USD 2.21 per Kg compared to 2.58 per kg for the same period of last year.

#### **EXPORTS**

The total export volume for the month of December 2019 was 33.32 Million Kgs compared to 35.39 Million Kgs recorded same period of last year, representing a 6% decrease. During the month, Kenya tea was shipped to forty six (46) export destinations compared to forty two (42) destinations for the same period of last year. Amongst these markets, Pakistan was the leading export destination for Kenyan tea having imported 12.72 Million Kgs, accounting for 38% of the total export volume. Other key export destinations for Kenyan tea were Egypt (3.98 Million Kgs), UK (3.50 Million Kgs), UAE (2.08 Million Kgs), Russia (1.93 Million Kgs), Yemen (1.59 Million Kgs), Kazakhastan (0.74 Million Kgs), Sudan (0.74 Million Kgs), Afghanistan (0.61 Million kgs) and Netherlands (0.55 Million Kgs).

Amongst the emerging markets that recorded significantly higher tea imports from Kenya included Saudi Arabia, Poland, Japan, China, Eritrea, Chad, Canada, Myanmar, Hong Kong and Azerbaijan.

The total export volume for the year (Jan-Dec 2019) stood at 496.75 Million Kgs compared to 474.86 Million Kgs recorded same period of last year while the export value was K.sh 117 Billion against K.sh 140 Billion in 2018.

#### LOCAL SALES

Local tea Sales for December 2019 stood at 2.65 Million Kgs against 4.55 Million Kgs for the corresponding period of 2018 while cumulative tea sales for the twelve months upto December 2019 was 40.47 Million Kgs against 38.00 Million Kgs for the same period of last year. The local sales value for the year was K.sh 16.1 Billion against K.sh 15.2 Billion recorded in 2018.

20th JANUARY, 2020

Table 3: Kenya Tea Exports by Destination (December 2019 vis-à-vis December 2018)

DESTINATION	2019 QUANTITY (Kgs)	2018 QUANTITY (Kgs)	QUANTITY (Kgs)	%AGE VARIANCE
PAKISTAN	12,750,608	13,860,362	- 1,109,754	-8%
EGYPT	3,986,526	5,210,515	- 1,223,989	-23%
UK	3,508,980	4,099,661	- 590,681	-14%
UAE	2,084,282	2,664,980	- 580,698	-22%
RUSSIA	1,937,184	1,500,493	436,691	29%
YEMEN	1,590,920	722,230	868,690	120%
KAZAKHSTAN	748,991	927,046	- 178,056	-19%
SUDAN	745,650	982,121	- 236,471	-24%
AFGHANSTAN	613,941	281,605	332,336	118%
NETHERLANDS	554,448	222,320	332,128	149%
SAUDI ARABIA	515,048	372,520	142,528	38%
POLAND	472,260	252,753	219,507	87%
JAPAN	368,850	139,733	229,117	164%
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NIGERIA	341,376	339,480	1,896	1%
JORDAN	328,000	328,250	- 250	0%
IRELAND	289,201	428,076	- 138,875	-32%
USA	264,542	209,198	55,344	26%
IRAN	260,556	287,662	- 27,106	-9%
CHINA	230,264	96,080	134,184	140%
SOMALIA	164,192	192,759	- 28,567	-15%
INDONESIA	160,588	153,960	6,628	4%
CHILE	149,680	-	149,680	0%
TURKEY	144,218	177,100	- 32,882	-19%
ERITREA	130,000	23,200	106,800	460%
BANGLADESH	109,200	488,255	- 379,055	-78%
CHAD	107,604	22,950	84,654	369%
SWITZERLAND	101,088	206,480	- 105,392	-51%
UZBEKISTAN	97,800	102,058	- 4,258	-4%
QATAR	96,722	-	96,722	0%
CANADA	79,080	55,820	23,260	42%
MALAYSIA	68,403	116,988	- 48,585	-42%
MYANMAR	51,360	26,400	24,960	95%
INDIA	44,116	280,588	- 236,472	-84%
GERMANY	41,285	56,720	- 15,435	-27%
MAURITIUS	40,000	40,000	-	0%
SOUTH AFRICA	24,148	28,000	- 3,852	-14%
UKRAINE	24,060	107,682	- 83,622	-78%
KYRGYZSTAN	18,257	-	18,257	0%
SINGAPORE	18,000	24,000	- 6,000	-25%
SPAIN	16,800	24,000	16,800	0%
BELGIUM				0%
HONG KONG	12,400 11,340	2.000	12,400	
		3,960	7,380	186%
GEORGIA	10,440	-	10,440	0%
FRANCE	7,800	4 220	7,800	0%
AZERBAIJAN	7,458	1,329	6,129	461%
AUSTRALIA	20	425.550	125 550	0%
NORTHERN MARIANA ISLANDS		135,550	- 135,550 - 72,000	0%
SRI LANKA DJIBOUTI		72,000 30,052	- 72,000 - 30,052	0%
	-			
GHANA	-	126,000	- 126,000	0%
TOTAL	33,327,685	35,396,936	- 2,069,251	-6%

Table 4: Kenya Tea Exports by Destination (Jan- Dec 2	2019 vis-á-vis Jan- Dec 2018)
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DESTINATION	2019 QUANTITY (Kgs)	2018 QUANTITY (Kgs)	QUANTITY (Kgs)	%AGE VARIANCE
PAKISTAN	176,387,270	177,769,577	- 1,382,307	-1%
EGYPT	98,683,521	73,756,373	24,927,148	34%
UK	46,135,925	47,302,158	- 1,166,233	-2%
UAE	24,568,284	34,769,779	- 10,201,495	-29%
SUDAN	22,059,022	22,554,178	- 495,156	-2%
RUSSIA	17,912,901	18,037,751	- 124,850	-1%
YEMEN	15,872,856	14,294,030	1,578,826	11%
AFGHANISTAN	11,398,177	10,293,905	1,104,272	11%
KAZAKSTAN	9,419,118	8,549,425	869,693	10%
SAUDI ARABIA	6,584,424	5,252,604	1,331,820	25%
IRAN	6,330,394	4,035,253	2,295,141	57%
POLAND	5,621,237	6,218,264	- 597,027	-10%
NIGERIA	4,278,609	5,126,699	- 848,090	-17%
NETHERLANDS	4,177,704	2,907,450	1,270,254	44%
IRELAND	3,898,996	3,675,901	223,095	6%
SWIITZERLAND	3,799,070	2,769,766	1,029,304	37%
SOMALIA	3,485,093	1,842,805	1,642,288	89%
JAPAN	3,418,525	2,464,682	953,843	39%
JORDAN	3,126,883	3,556,322	- 429,439	-12%
INDIA	2,801,991	3,074,613	- 272,622	-9%
TURKEY	2,775,971	2,429,333	346,638	14%
INDONESIA	2,622,794	2,213,770	409,024	18%
CHINA	2,426,214	1,375,626	1,050,588	76%
USA	2,412,532	4,811,817	- 2,399,285	-50%
MALAYSIA	2,231,701	1,561,401	670,300	43%
UKRAINE	1,855,820	1,940,140	- 84,320	-4%
CHILE	1,575,576	1,648,080	- 72,504	-4%
CHAD	1,030,390	635,977	394,413	62%
QATAR	986,799	170	986,799	0%
BANGLADESH	983,827	2,598,629	- 1,614,802	-62%
CANADA	974,634	565,008	409,626	72%
SOUTH AFRICA	944,442	643,132	301,310	47%
GERMANY	875,383	903,408	- 28,025	-3%
UZBEKISTAN	753,935	427,054	326,881	77%
SRI LANKA	610,805	972,185	- 361,380	-37%
OMAN	572,879	737,239	- 164,360	-22%
ERITREA	389,920	260,000	129,920	50%
DJIBOUTI	312,375	454,502	- 142,127	-31%
GHANA	295,052	226,800	68,252	30%
SOUTH SUDAN	257,217		257,217	0%
MAURITIUS	255,000	277,350	- 22,350	-8%
SINGAPORE	189,695	198,335	- 8,640	-4%
MYANMAR	189,503	261,760	- 72,257	-28%
VIETNAM	175,954	20,570	155,384	755%
BEIGIUM	168,240	299,578	- 131,338	-44%
TAIWAN	149,730	175,780	- 26,050	-15%
NEW ZEALAND	139,400	223,740	- 84,340	-38%
HONG KONG	115,730	258,360	- 142,630	-55%
EPZ	74,034	-	74,034	0%
KYRGYZSTAN	52,657	51,156	1,501	3%
ISRAEL	48,000	50,000	- 2,000	-4%
AZERBAIJAN	38,905	46,329	- 7,424	-16%
ITALY	36,800	5,182	31,618	610%
ZAMBIA	26,015		26,015	0%
GUINEA	27,360	-	27,360	0%
BRAZIL	21,000	6,000	15,000	250%
GIBRALTAR	20,696	140	20,696	0%
BURKINA FASO	20,696	-	20,696	0%
MOROCCO	19,180	500	18,680	3736%
AUSTRALIA	17,210	7,756	9,454	122%
SPAIN	16,800	and the state of t	16,800	0%
PALAU	15,332	-	15,332	0%
ARGENTINA	12,000	-	12,000	0%
TURKMENISTAN	10,710	~	10,710	0%
GEORGIA	10,440	-	10,440	0%
GREECE	10,210	14,676	- 4,466	-30%
MACAU	10,000	5,000	5,000	100%
LITHUANIA	8,986	-	8,986	0%
MOZAMBIQUE	7,800		7,800	0%
FRANCE	7,800	9,998	- 2,198	-22%
IVORY COAST	5,174		5,174	0%
TOGO	5,174	11.50	5,174	0%
CZECH REPUBLIC	380	27,382	- 27,002	-99%
NORTHERN MARIANA ISLANDS	-	135,550	- 135,550	0%
ECUADOR	-	98,568	- 98,568	0%
GABON	-	9,032	- 9,032	0%
LATVIA		9,320	- 9,320	0%
US MINOR OUTLING ISLANDS	-	14,032	- 14,032	0%
		474,861,590	21,893,287	5%